

Intermediate Microeconomic Theory  
ECN 100B, Fall 2019  
Professor Brendan Price

Homework #3

Due: Friday, October 18th at 5:00pm

## 1 Expensive clients (12 pts.)

A barber shop offers haircuts to both students and faculty. Student demand for haircuts is given by  $p_S(Q_S) = 24 - \frac{1}{4}Q_S$ . Faculty demand for haircuts is given by  $p_F(Q_F) = 24 - \frac{1}{2}Q_F$ . Students have more hair than professors (even the young professors), and longer hair costs more to cut. Reflecting this fact, the barber shop's total costs are

$$C(Q_S, Q_F) = 16Q_S + 10Q_F$$

Suppose first that the barber shop can engage in perfect price discrimination.

- a. (3 pts.) How many students get haircuts ( $Q_S^*$ )? How many faculty get haircuts ( $Q_F^*$ )? How much profit will the barber shop make?
- b. (3 pts.) Under perfect price discrimination, is each of these statements true or false? Briefly explain your reasoning.
  - i. Every faculty member with positive willingness to pay ends up getting a haircut.
  - ii. Among the people who get haircuts, students pay more than faculty on average.
  - iii. The cheapest haircut sold is sold to a faculty member

Now suppose that the barbershop cannot engage in personalized pricing. However, it is able to offer one price for students and a different price for faculty.

- c. (3 pts.) Find the monopoly's profit-maximizing prices  $p_S^*$  and  $p_F^*$  under group price discrimination. Which group is charged a bigger price markup?

Upset about discriminatory prices, student groups organize protests against the barber shop, using the catchy slogan "It's unfair / to tax our hair!" The protests go viral, and the barber shop reluctantly agrees to charge everybody the same price, regardless of cost.

- d. (3 pts.) Compute the market demand curve  $Q(p)$ , then write the barber shop's profits as a function of  $p$ . (Be careful with the costs!) What price will the barber shop charge?

## 2 Expensive tastes (9 pts.)

FancyPants Vineyard sells bottles of wine both to tourists who come for wine tastings and to foreign wholesalers. Demand from tourists is given by

$$p_T(Q_T) = 48 - Q_T$$

Wholesale demand is perfectly elastic at price  $p_W = 32$ . FancyPants's total costs are

$$C(Q_T, Q_W) = (Q_T + Q_W)^2$$

where  $Q_T$  and  $Q_W$  are the quantities sold to tourists and wholesalers, respectively.

- (3 pts.) Write FancyPants's profit function in terms of  $Q_T$  and  $Q_W$ . What is its total tourist revenue, expressed as a function of  $Q_T$ ? What is its total wholesaler revenue, expressed as a function of  $Q_W$ ?
- (3 pts.) Solve for FancyPants's optimal quantities  $Q_T^*$  and  $Q_W^*$ .
- (3 pts.) A trade war disrupts FancyPants's access to foreign markets, so that it has to choose  $Q_W^* = 0$ . Will  $Q_T^*$  increase, decrease, or stay the same? What about  $p_T^*$ ? What about FancyPants's profits?

## 3 Expensive coffee (9 pts.)

Mishka's Cafe produces coffee using a mixture of labor and capital, with the production function  $q(L, K) = 10\sqrt{LK}$ . In the short run, however, its capital stock is fixed at the level  $\bar{K} = 4$ , so that Mishka's has a short-run production function  $q(L) = 20\sqrt{L}$ .

- (3 pts.) Suppose that Mishka's is both a price-taker and a wage-taker, facing an output price  $p = 3$  and a wage rate  $w = 10$ .
  - Compute the marginal physical product of labor as a function of  $L$ .
  - Compute the marginal revenue product of labor as a function of  $L$ .
  - Compute the profit-maximizing choice of labor  $L^*$ .
- (3 pts.) Mishka's is still a wage-taker (with  $w = 10$ ), but now suppose that it faces downward sloping demand for coffee, given by  $p(q) = 10 - \frac{1}{10}q$ .
  - Write the profit as a function of  $L$ . (No "q" terms should appear in your answer.)
  - Compute the marginal revenue product of labor as a function of  $L$ .
  - Compute the profit-maximizing choice of labor  $L^*$ . Then compute the price  $p^*$ .
- (3 pts.) In the long run, Mishka's chooses both  $L$  and  $K$ . Suppose Mishka's wants to produce  $q = 20$ . If  $w = 10$  and  $r = 40$ , what is the cheapest combination of labor ( $L^*$ ) and capital ( $K^*$ ) it can use? (Hint: start by writing the cost-minimization problem.)